Milwaukee, Wisconsin

Financial Statements and Supplementary Information

Years Ended August 31, 2012 and 2011

Financial Statements and Supplementary Information

Years Ended August 31, 2012 and 2011

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Independent Auditor's Report

Board of Trustees Milwaukee Art Museum, Inc. Milwaukee, Wisconsin

We have audited the accompanying statements of financial position of the Milwaukee Art Museum, Inc., as of August 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Milwaukee Art Museum, Inc., as of August 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

Our audits were made for the purpose of forming an opinion on the financial statements taken as a whole. The Schedule of Endowment Funds is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Wipfli LLP

December 10, 2012 Milwaukee, Wisconsin

Wippei LLP

Statements of Financial Position

August 31, 2012 and 2011

Assets	2012	2011
Current assets:		
Cash and cash equivalents	\$ 743,680	\$ 902,664
Accounts receivable - Net	269,546	307,766
Current portion of pledges receivable	1,627,431	2,675,808
Investment income receivable	108,553	101,802
Inventories - Net	437,132	385,038
Prepaid expenses	583,042	303,056
Total current assets	3,769,384	4,676,134
Investments	42,905,598	41,474,976
Pledges receivable, less current portion	153,350	1,379,731
Beneficial interest in assets held in trusts	763,732	777,311
Property and equipment - Net	81,708,648	83,493,185
TOTAL ASSETS	\$ 129,300,712	\$ 131,801,337
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued expenses	\$ 879,885	\$ 1,542,758
Deferred revenue	406,879	274,650
Total current liabilities	1,286,764	1,817,408
Net assets:		
Unrestricted:		
Board designated	2,488,281	2,308,349
Undesignated	83,033,082	84,767,832
Total unrestricted	85,521,363	87,076,181
Temporarily restricted	20,145,747	21,317,979
Permanently restricted	22,346,838	21,517,777
Total net assets	128,013,948	129,983,929
TOTAL LIABILITIES AND NET ASSETS	\$ 129,300,712	\$ 131,801,337

Statements of Activities

	2012						
	Operating	Other	Subtotal	Temporarily	Permanently		
	Funds	Funds	Unrestricted	Restricted	Restricted	Totals	
Operating support and revenue:							
Contributions and membership	\$ 4,680,626 \$	-	\$ 4,680,626	\$ 726,526	\$ - \$	5,407,152	
Grants and sponsorships	35,000	-	35,000	2,133,910	-	2,168,910	
Milwaukee County War Memorial Center,							
Inc.	626,668	-	626,668	221,875	-	848,543	
Admission, tour fees, and parking	2,209,516	-	2,209,516	-	-	2,209,516	
Education programs	171,264	-	171,264	-	-	171,264	
Exhibition and curatorial income	237,592	-	237,592	-	-	237,592	
Net retail operations (cost of sales of							
\$980,521)	896,739	-	896,739	-	-	896,739	
Net museum café (cost of sales of							
\$591,874)	810,247	-	810,247	-	-	810,247	
Facility rental income	370,196	-	370,196	-	-	370,196	
Fundraising events and auxiliary activities	6,225	-	6,225	595,137	-	601,362	
Other	408,072	-	408,072	25,444	-	433,516	
Investment return appropriated for							
operations	1,013,000	-	1,013,000	-	-	1,013,000	
Net assets released from restrictions and							
other transfers	2,741,043	2,696,640	5,437,683	(5,784,168)	346,485	-	
Total operating support and revenue	14,206,188	2,696,640	16,902,828	(2,081,276)	346,485	15,168,037	
Operating expenses:							
Program services:							
Education	1,171,136	8,496	1,179,632	-	-	1,179,632	
Audience, communication, and							
member development	2,513,712	-	2,513,712	-	-	2,513,712	
Presentation and curatorial	3,109,102	66,869	3,175,971		-	3,175,971	
Business operations	1,419,082	-	1,419,082	-	-	1,419,082	
Total program services	8,213,032	75,365	8,288,397	-	-	8,288,397	
Supporting services:							
General and administrative	1,620,121	112,196	1,732,317	_	_	1,732,317	
Financial development and volunteer	1,020,121	112,170	1,702,017			1,702,017	
services	1,330,912	1,040,902	2,371,814	_	_	2,371,814	
Building services	3,042,096	1,010,702	3,042,096	_	_	3,042,096	
Total supporting services		1 152 000					
-	5,993,129	1,153,098	7,146,227	-	-	7,146,227	
Total operating expenses	14,206,161	1,228,463	15,434,624	-	-	15,434,624	
Change in net assets from operating activities				(2,081,276)	346,485		
	27	1,468,177	1,468,204			(266,587)	

Statements of Activities (Continued)

	2012											
	Oper	ating		Other		Subtotal	T	emporarily	Perr	nanently		
	Fu	nds		Funds		Unrestricted	F	Restricted	Re	stricted		Totals
Nonoperating revenue, support, gains, and												
losses:												
Contributions designated for acquisition												
of art		-		-		-		212,639		-		212,639
Net assets released to fund acquisitions of												
art		-		1,435,284		1,435,284		(1,435,284)		-		-
Acquisitions of art		-		(1,620,344)		(1,620,344)		-		-		(1,620,344)
Investment income		1,299		74,275		75,574		3,111,922		10,129		3,197,625
Net assets released from restricted for												
operations		-		(22,089)		(22,089)		(990,911)		-		(1,013,000)
Contributions designated for endowment												
or building fund		-				-		9,262		423,924		433,186
Depreciation and amortization		-		(2,971,626)		(2,971,626)		-		-		(2,971,626)
Other		-		80,179		80,179		1,416		(23,469)		58,126
Total nonoperating revenue, support,												
gains, and losses		1,299		(3,024,321)		(3,023,022)		909,044		410,584		(1,703,394)
Changes in net assets		1,326		(1,556,144)		(1,554,818)		(1,172,232)		757,069		(1,969,981)
Net assets at beginning of year	1,0	075,935		86,000,246		87,076,181		21,317,979	21	,589,769		129,983,929
Net assets at end of year	\$ 1,0	077,261	\$	84,444,102	\$	85,521,363	\$	20,145,747	\$ 22	2,346,838	\$	128,013,948

Statements of Activities (Continued)

	2011						
	Operating	Other	Subtotal	Temporarily	Permanently		
	Funds	Funds	Unrestricted	Restricted	Restricted	Totals	
Operating support and revenue:							
Contributions and membership	\$ 4,805,610 \$	-	\$ 4,805,610	\$ 853,199	\$ - \$	5,658,809	
Grants and sponsorships	-	-	-	3,173,191	-	3,173,191	
Milwaukee County War Memorial Center,							
Inc.	595,000	-	595,000	250,000	-	845,000	
Admission, tour fees, and parking	2,056,719	-	2,056,719	-	-	2,056,719	
Education programs	170,114	-	170,114	-	-	170,114	
Exhibition and curatorial income	430,244	-	430,244	-	-	430,244	
Net retail operations (cost of sales of							
\$821,384)	804,384	-	804,384	-	-	804,384	
Net museum café (cost of sales of							
\$707,056)	762,351	-	762,351	-	-	762,351	
Facility rental income	423,135	-	423,135	-	-	423,135	
Fundraising events and auxiliary activities	6,305	-	6,305	1,424,677	-	1,430,982	
Other	439,229	-	439,229	10,703	-	449,932	
Investment return appropriated for							
operations	839,144	-	839,144	-	-	839,144	
Net assets released from restrictions and							
other transfers	2,763,018	2,275,347	5,038,365	(5,094,266)	55,901	-	
					·		
Total operating support and revenue	14,095,253	2,275,347	16,370,600	617,504	55,901	17,044,005	
Operating expenses:							
Program services:							
Education	1,171,371	12,241	1,183,612	-	-	1,183,612	
Audience, communication, and	, ,	,	, - ,			, - ,	
member development	2,396,794	-	2,396,794	-	-	2,396,794	
Presentation and curatorial	3,382,467	49,564	3,432,031	-	-	3,432,031	
Business operations	1,212,961	-	1,212,961	-	-	1,212,961	
Total program services	8,163,593	61,805	8,225,398	-	-	8,225,398	
Supporting services:							
General and administrative	1 / 50 071	107.100	1 750 1/0			1 750 1/0	
Financial development and volunteer	1,650,971	107,189	1,758,160	-	-	1,758,160	
services	1 201 107	1 500 000	0.004.704			0.00/.70/	
	1,304,487	1,500,299	2,804,786	-	-	2,804,786	
Building services	2,974,763	-	2,974,763	-	-	2,974,763	
Total supporting services	5,930,221	1,607,488	7,537,709	-	-	7,537,709	
Total operating expenses	14,093,814	1,669,293	15,763,107	-	-	15,763,107	
Change in net assets from operating	1 / 20	/0/ 054	/07/00	/17.50	FF 001	1 200 000	
activities	1,439	606,054	607,493	617,504	55,901	1,280,898	

Statements of Activities (Continued)

			201	1		
	Operating	Other	Subtotal	Temporarily	Permanently	
	Funds	Funds	Unrestricted	Restricted	Restricted	Totals
Nonoperating revenue, support, gains,						
and losses:						
Contributions designated for acquisition						
of art	-	-	-	209,679	1,000	210,679
Net assets released to fund acquisitions				,	,	,
of art	-	4,870,103	4,870,103	(4,870,103)	-	_
Acquisitions of art	-	(5,194,228)	(5,194,228)	-	-	(5,194,228)
Investment income	1,060	536,785	537,845	3,135,448	-	3,673,293
Net assets released from restricted for						
operations	-	(214,618)	(214,618)	(624,526)	-	(839,144)
Contributions designated for						
endowment or building fund	-	63,939	63,939	205,031	378,000	646,970
Depreciation and amortization	-	(2,931,394)	(2,931,394)	-	-	(2,931,394)
Other	-	215,805	215,805	13,353	(24,423)	204,735
Total nonoperating revenue, support,						
gains, and losses	1,060	(2,653,608)	(2,652,548)	(1,931,118)	354,577	(4,229,089)
	0.100	(0.017.551)	(0.015.055)	(4.04.0.(4.1)	140.170	(0.010.101)
Changes in net assets	2,499	(2,047,554)	(2,045,055)	(1,313,614)	410,478	(2,948,191)
Net assets at beginning of year	1,073,436	88,047,800	89,121,236	22,631,593	21,179,291	132,932,120
Net assets at end of year	\$ 1,075,935 \$	86,000,246	87,076,181	\$ 21,317,979	\$ 21,589,769 \$	129,983,929

Statements of Cash Flows

Years Ended August 31, 2012 and 2011

	2012	2011
Cash flows from operating activities:		
Change in net assets	\$ (1,969,981) \$	(2,948,191)
Adjustment to reconcile change in net assets to net cash		. , , ,
provided by operating activities:		
Provision for inventory obsolescence	26,200	-
Depreciation and amortization	2,971,626	2,931,394
Loss on disposal of equipment	-	25,576
Contributions designated for long-term investment, capital		
expenditures, and art purchases	(636,790)	(600,024)
Acquisitions of art	1,620,344	5,194,228
Net realized gains on sale of investments	(765,845)	(1,200,754)
Net change in unrealized gains on investments	(1,678,843)	(1,651,420)
Change in beneficial interest in assets held in trusts	13,579	2,015
Changes in assets and liabilities:		
Accounts receivable	38,220	47,121
Pledges receivable	1,845,954	(410,514)
Investment income receivable	(6,751)	(1,848)
Inventories	(78,294)	22,217
Prepaid expenses	(279,986)	79,189
Accounts payable and accrued expenses	(662,873)	474,045
Deferred revenue	132,229	(57,501)
Net cash provided by operating activities	568,789	1,905,533
Cash flows from investing activities:		
Acquisitions of art	(1,620,344)	(5,194,228)
Purchases of investments	(35,186,344)	(34,535,088)
Proceeds from sale of investments	36,200,410	38,161,376
Purchases of property and equipment	(1,187,089)	(307,631)
Net cash used in investing activities	(1,793,367)	(1,875,571)
Net cash provided by financing activities - Contributions		
designated for long-term investment received	 1,065,594	419,951
Increase (decrease) in cash and cash equivalents	(158,984)	449,913
Cash and cash equivalents at beginning of year	902,664	452,751
Cash and cash equivalents at end of year	\$ 743,680 \$	902,664

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies

Nature of Activities

The Milwaukee Art Museum, Inc. (the "Art Museum") is a not-for-profit corporation and premier art museum with collections and exhibitions of internationally recognized excellence. Through its partnerships with volunteers, corporations, educational institutions, and art organizations, the Art Museum is committed to advancing the appreciation and understanding of the visual arts through collection, preservation, display, research, publication, education, and interpretation.

Milwaukee Art Museum, LLC, was formed in 2001 as a wholly owned for-profit subsidiary of Milwaukee Art Museum, Inc., for the purpose of contracting with a restaurateur and acquiring licenses related to that purpose. Milwaukee Art Museum, LLC, had no significant activity for the years ended August 31, 2012 and 2011.

Financial Statement Preparation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP).

The Art Museum maintains its accounts in accordance with the principles and practices of fund accounting. Fund accounting is the procedure by which resources for various purposes are classified for accounting purposes in accordance with activities or objectives specified by donors.

Use of Estimates in Preparation of Financial Statements

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that directly affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Net assets of the Art Museum and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations. The statement of activities categorizes unrestricted net assets between the operating fund and all other funds in which unrestricted net assets are recorded.

The operating fund is the fund used by the Art Museum to record the carrying on of the day-to-day activities performed in accomplishing the appreciation, understanding, and education of the visual arts. At the end of each fiscal year, an amount equal to the surplus (deficit) in the operation fund is transferred to (from) the board-designated fund from (to) the operation fund.

Other funds classified as unrestricted net assets include deaccessioning funds, board-designated reserves, and equipment.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or may not be met, either by actions of the Art Museum and/or the passage of time. When a restriction expires, temporarily restricted net assets are transferred to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Art Museum. Generally, the donors of these assets permit the Art Museum to use all or part of the income earned on any related investments for general or specific purposes.

Art Collections

The Art Museum's collection comprises more than 29,000 works of art that are held for public exhibition, education, or research in furtherance of public service rather than financial gain; are protected, kept unencumbered, cared for, and preserved; and are subject to a policy that requires the proceeds from sales of collection items to be used to acquire other items.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Art Collections (Continued)

The value of the art objects in the permanent collection is excluded from the statements of financial position. An addition of a work of art to the permanent collection is made either by donation from a benefactor or through a purchase from Art Museum acquisition funds. Art Museum funds designated for acquisitions may be classified as permanently restricted, for which only the income earned on the principal balances may be used for acquisitions; temporarily restricted, for which both the principal and earned income may be used for acquisitions; or unrestricted, representing funds designated by the board to be used for acquisitions. Proceeds from deaccessions of collection items are reflected as increases in the appropriate net asset classes.

Cash and Cash Equivalents

The Art Museum considers all highly liquid instruments with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents invested with investment managers as short-term investments are classified as investments.

Accounts Receivable

Accounts receivable are generally uncollaterized client obligations due upon receipt. Payments of accounts receivable are allocated to the specific invoices identified on the client's remittance advice or, if unspecified, are applied to the earliest unpaid invoices. Management individually reviews all past due accounts receivable balances and estimates the portion, if any, of the balance that will not be collected. The carrying amounts of accounts receivable have been reduced by allowances of \$41,000 that reflect management's estimate of uncollectible amounts at August 31, 2012 and 2011.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Pledges Receivable

Pledges are recorded as receivables in the year pledged. Pledges and other promises to give whose eventual uses are restricted by the donors are recorded as increases in temporarily restricted net assets. Unrestricted pledges to be collected in future periods are also recorded as an increase to temporarily restricted net assets and reclassified to unrestricted net assets when received.

Pledges receivable are reported in the statements of financial position net of unamortized discounts and an allowance for uncollectible pledges. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows using a discount rate that approximates the rate of government securities applicable to the years in which payments are to be received. Amortization of the discount is recorded as a change in present value of contributions receivable. An allowance for uncollectible accounts is determined by management based on past collection history.

Pledges receivable consist primarily of pledges for the annual campaign, the facility expansion project, and exhibition and education programs.

Inventories

Inventories consist of retail items, publications, food and beverage items, and office supplies, and are valued at the lower of cost, determined using the average cost method, or market.

Prepaid Expenses

Prepaid expenses primarily include expenditures made in connection with the development of future exhibitions. These expenditures typically relate to research, organizational travel, and transport costs of the works to be included in the exhibitions. The costs are expensed in the period the exhibition occurs.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Investments

Investments are carried at fair value in the statement of financial position. Investment transactions are recorded on the trade date. Realized gains and losses on the sale of investments are calculated based on specific identification of the securities sold. Investments received as gifts are stated at the fair value at the date of donation. Investment management and custodian fees are recorded as a reduction of investment income for financial reporting purposes.

Investment income and realized and unrealized gains or losses are reported as increases in temporarily or permanently restricted net assets if the terms of the gift impose restrictions on the use of the income or as increases in unrestricted net assets in all other cases.

Beneficial Interest in Assets Held in Trusts

The Art Museum is the remainder beneficiary of certain charitable remainder trusts in which it is not the trustee and does not exercise control over the assets contributed to the trusts. These agreements are recognized for financial reporting purposes if the Art Museum receives documentation of the terms of its beneficial interest and the designation of the Art Museum as beneficiary is irrevocable. The existence of agreements known to the Art Museum that do not meet both conditions are not recorded in the financial statements. The beneficial interest and related change in valuation for these agreements are classified as temporarily restricted. The interests in the charitable remainder trusts are recorded net of a discount based upon the applicable Internal Revenue Code Section 7520 rate (1% as of August 31, 2012) over the anticipated life expectancies of the donors.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Fair Value Measurements

The Art Museum measures the fair value of its financial instruments, pledges receivable, and beneficial interest in assets held in trusts using a three-tier hierarchy, which prioritizes the inputs used in measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The Art Museum determines fair value by:

- Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical asset or liabilities in active markets that the Art Museum has the ability to access.
- Level 2 inputs to the valuation methodology include:
 - Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in active markets;
 - Inputs, other than quoted prices, that are observable for the asset or liability;
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
 - If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Property and Equipment

Property and equipment are recorded at cost on the date of acquisition or fair value at the date of donation if received as a contribution. Depreciation is provided on the straight-line basis of accounting over the estimated useful lives as follows:

	Useful Lives
Building	50 years
Building improvements	20 years
Land improvements	20 years
Leasehold improvements	10 to 15 years
Furniture and equipment	3 to 7 years

The Art Museum periodically assesses the recoverability of long-lived assets (including property and equipment) when indications of potential impairment, based on estimated, undiscounted future cash flows, exist. Management considers such factors as current results, trends, and future prospects, in addition to other economic factors, in determining whether there is an impairment of the asset. The Art Museum did not recognize any impairment of long-lived assets during 2012 and 2011.

Contributions

Contributions, including unconditional promises to give, are recorded in the period the contribution or unconditional promise is received as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of any donor restrictions. Conditional promises to give are not recognized until the conditions on which they depend are substantially met.

Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Contributions (Continued)

Contributions of assets other than cash are recorded at their estimated fair value at the date of gift, except that contributions of works of art, historical treasures, and similar assets held as part of collections are not recognized or capitalized. In addition, the Art Museum receives a significant amount of volunteer time that does not meet the criteria for recognition as a contribution. Accordingly, the value of this contributed time has not been determined and is not reflected in the accompanying financial statements.

Admissions and Memberships

Admission revenue is recorded when received. Membership revenue is recorded when received unless related to future annual membership periods, in which case the revenue is deferred until earned.

Donated Building Services

The Art Museum occupies a portion of its current facility under the terms of an agreement between the Art Museum and the Milwaukee County War Memorial Center, Inc. (the "War Memorial"). Under that agreement, the Art Museum is allowed to occupy permanently and perpetually, without cost, those premises as a memorial decorative arts gallery. With funds provided by Milwaukee County, the War Memorial provides building services, including building maintenance and repairs, utilities, and insurance. The War Memorial determines the fair value of the building services annually. The fair value of the facility and building services amounted to \$848,543 and \$845,000 for the years ended August 31, 2012 and 2011, respectively, of which \$626,668 and \$595,000 was provided in-kind, respectively, and \$221,875 and \$250,000 was received in cash. The Art Museum has recorded the in-kind value as support and reflected a corresponding expense entitled "contributed building services." In addition, the Art Museum leases land from the City of Milwaukee. The expenses under the existing lease are not significant to the Art Museum's financial statements.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies (Continued)

Advertising Costs

Advertising costs are expensed as incurred. Advertising costs charged to expense in fiscal 2012 and fiscal 2011 were \$973,843 and \$925,930, respectively.

Purchases and Sales of Art

All revenue and expenses associated with the purchases and sales of art objects, including restricted giving and the release and use of restricted and unrestricted funds for such purposes, are considered nonoperating revenues and expenses.

Income Taxes

The Art Museum is a nonprofit corporation as described in Section 501(c) (3) of the Internal Revenue Code (the "Code") and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code. The Art Museum is also exempt from state income taxes on related income.

The Art Museum's unrelated business income was less than the expenses related to this income in both 2012 and 2011, and therefore, no provision has been made for income taxes in the accompanying financial statements.

In order to account for any uncertain tax positions, the Art Museum determines whether it is more likely than not that a tax position will be sustained upon examination on the technical merits of the position, assuming the taxing authority has full knowledge of all information. If the tax position does not meet the more-likely-than-not recognition threshold, the benefit of that position is not recognized in the financial statements. The Art Museum has recorded no assets or liabilities related to uncertain tax positions. Tax returns for the year ended August 31, 2009 and all subsequent years remain subject to examination by the applicable taxing authorities.

Subsequent Events

Subsequent events have been evaluated through December 10, 2012, which is the date the financial statements were available to be issued.

Notes to Financial Statements

Note 2 Inventories

Inventories at August 31 consisted of the following:

		2012	2011
<u> </u>	Φ.	220.010	200 /270
Store inventory	\$	330,818 \$	290,479
Publications inventory		110,287	126,627
Café inventory		58,563	55,166
Miscellaneous inventory		7,564	9,066
Reserve for obsolescence		(70,100)	(96,300)
Inventorian Nat	ф	/27120 (205 020
Inventories - Net	\$	437,132 \$	385,038

Note 3 Investments

Investments include the endowment and other restricted funds. Investments consisted of the following at August 31:

	2012	2011
Money market funds	\$ 7,080,810	\$ 7,648,970
U.S. government and agency obligations	5,956,220	3,176,548
Mortgage-backed securities	3,919,347	5,331,166
Fixed income mutual funds	5,245,160	5,846,959
Corporate debt securities	5,085,465	5,214,938
Real estate investment trust	-	30,533
Equities and equity mutual funds	15,618,596	14,225,862
Total investments	\$ 42,905,598	\$ 41,474,976

Notes to Financial Statements

Note 3 Investments (Continued)

Investments were held for the following purposes at August 31:

	2012	2011
Endowment:		
Operations	\$ 16,802,380	\$ 15,816,038
Education	2,867,841	2,520,442
Curatorial	5,430,406	4,945,042
Acquisitions	5,951,433	5,738,854
Other	848,115	780,524
Total endowment	31,900,175	29,800,900
Non-endowment acquisition funds	6,124,844	6,890,828
Other	4,880,579	4,783,248
Total investments	\$ 42,905,598	\$ 41,474,976

Investment income for the years ended August 31 is as follows:

	2012	2011
Interest and dividend income, net of trustee and		
management fees	\$ 752,937	\$ 821,119
Net realized gains on sale of investments	765,845	1,200,754
Net change in unrealized gains on investments	1,678,843	1,651,420
Total investment income	\$ 3,197,625	\$ 3,673,293

Investment trustee and management fees of \$178,448 and \$170,566 were paid by the Art Museum for the years ended August 31, 2012 and 2011, respectively.

Investments, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of certain investments will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Notes to Financial Statements

Note 4 Pledges Receivable

Pledges receivable at August 31, are summarized as follows:

	2012	2011
Less than one year	\$ 1,627,431	\$ 2,675,808
One to five years	250,556	1,483,111
Gross pledges receivable	1,877,987	4,158,919
Less:		
Unamortized discount	7,206	13,380
Allowance for uncollectable amounts	90,000	90,000
Pledges receivable - Net	1,780,781	4,055,539
Less - Current portion	1,627,431	2,675,808
Pledges receivable, less current portion	\$ 153,350	\$ 1,379,731

Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The Art Museum is using discount rates between 0.22% and 3.91%.

Notes to Financial Statements

Note 5 Beneficial Interest in Assets Held in Trust

The Art Museum is the income beneficiary of certain funds maintained by the Greater Milwaukee Foundation, a community support foundation. The Milwaukee Art Museum Endowment Fund (the "Endowment Fund") is a component fund of the Greater Milwaukee Foundation. The assets of the Endowment Fund were donated by third-party donors to the Art Museum and then transferred by the Art Museum to the Greater Milwaukee Foundation, with the Art Museum named as beneficiary. According to the original gift agreement, there is no provision for distribution of principal to the Art Museum; however, periodic distributions of income are made to the Art Museum. Under GAAP, the fair value of the Endowment Fund of \$276,995 and \$268,898 as of August 31, 2012 and 2011, respectively, is recorded as a beneficial interest in assets held in trust in the accompanying statements of financial position. The Art Museum received income distributions of \$10,450 and \$10,475 from this fund during 2012 and 2011, respectively.

The Art Museum is the remainder beneficiary of certain charitable remainder trusts in which it is not the trustee and does not exercise control over the assets contributed to the trusts, the principal of which will be turned over to the Art Museum at a future date. The estimated future value of these charitable remainder trusts as of August 31, 2012 and 2011 is approximately \$602,329 and \$638,512, respectively. The charitable remainder trusts are recorded at their present value of \$486,737 and \$508,413 as of August 31, 2012 and 2011, respectively, and are recorded as a beneficial interest in assets held in trust in the accompanying statements of financial position.

The Art Museum is also the income beneficiary of nine other designated funds of the Greater Milwaukee Foundation. Because these funds have been established at the Greater Milwaukee Foundation by third-party donors (not established by the Art Museum) and due to the Greater Milwaukee Foundation's explicit variance power over these funds, the Art Museum has not recorded any beneficial interest in these assets, nor does the Art Museum record an asset for any potential future distributions from these funds. The designated funds had a fair value of \$4,265,951 and \$4,155,174 at August 31, 2012 and 2011, respectively. The Art Museum received income distributions of \$175,056 and \$177,052 during 2012 and 2011, respectively, from these designated funds.

Notes to Financial Statements

Note 6 Fair Value Measurements

Information regarding assets measured at fair value on a recurring basis as of August 31, 2012 was as follows:

	Fair Value	Total Assets				
	Level 1	Le	vel 2	Level 3	3	at Fair Value
Cash equivalents:						
Money market funds	\$ -	\$ 7,0	080,810	\$	-	\$ 7,080,810
Fixed income mutual funds:						
Ultrashort U.S. government						
bond funds	53,945		-		-	53,945
Short-term bond funds	5,191,215		-		-	5,191,215
Fixed income securities:						
U.S. government obligations	-	3,8	366,692		-	3,866,692
U.S. Treasury bonds and						
notes	2,089,528		-		-	2,089,528
Mortgage-backed securities	-	3,0	919,347		-	3,919,347
Corporate obligations	-	5,0	085,465		-	5,085,465
Equity mutual funds:						
Large growth funds	3,021,504		-		-	3,021,504
Foreign large blend funds	3,997,895		-		-	3,997,895
Equities:						
Domestic corporate stocks:						
Consumer discretionary	786,912		-		-	786,912
Consumer staples	873,540		-		-	873,540
Energy	427,352		-		-	427,352
Financials	1,477,215		-		-	1,477,215
Health care	504,504		-		-	504,504
Industrials	1,512,056		-		-	1,512,056
Information technology	870,418		-		-	870,418
Materials	333,137		-		-	333,137
International stocks	1,814,065		-		-	1,814,065
Total investments	22,953,284	19,9	952,314		-	42,905,598
Pledges receivable - Net	-	1,7	780,781		-	1,780,781
Benficial interest in assets						
held in trust	-	-	763,732		-	763,732
Total	\$22,953,284	\$ 22,4	496,827	\$	-	\$ 45,450,111

Notes to Financial Statements

Note 6 Fair Value Measurements (Continued)

Information regarding assets measured at fair value on a recurring basis as of August 31, 2011 was as follows:

	Fair Value	Total Assets		
	Level 1	Level 2	Level 3	at Fair Value
Cook covinglants				
Cash equivalents:	⊄	ф 7.649.070	Φ.	ф 7740070
Money market funds Fixed income mutual funds:	\$ -	\$ 7,648,970	\$ -	\$ 7,648,970
Ultrashort U.S. government	F2 020			52.020
bond funds	53,838	-	-	53,838
Short-term bond funds	5,793,121	-	-	5,793,121
Fixed income securities: U.S. government obligations	_	1,955,777	_	1,955,777
U.S. Treasury bonds and		1,733,777		1,755,777
notes	1,220,771	_	_	1,220,771
Mortgage-backed securities	1,220,771	5,331,166	_	5,331,166
Corporate obligations	_	5,214,938	_	5,214,938
Equity mutual funds:		3,214,700		3,214,700
Large growth funds	2,624,159	_	_	2,624,159
Foreign large blend funds	3,694,181	_	_	3,694,181
Equities:	3,074,101			3,074,101
Domestic corporate stocks:				
Consumer discretionary	1,115,766	_	_	1,115,766
Consumer staples	961,010	_	_	961,010
Energy	282,103	_	_	282,103
Financials	995,841	_	_	995,841
Health care	447,896	_	_	447,896
Industrials	1,116,331	_	_	1,116,331
Information technology	692,511	_	_	692,511
Materials	327,951	_	_	327,951
International stocks	1,968,113	_	_	1,968,113
Real estate investment trusts	30,533	_	_	30,533
Real estate investment trasts	30,333			30,333
Total investments	21,324,125	20,150,851	_	41,474,976
Pledges receivable - Net	-	4,055,539	-	4,055,539
Benficial interest in assets		,,		,,,
held in trust	-	777,311	_	777,311
		,		,
Total	\$21,324,125	\$ 24,983,701	\$ -	\$ 46,307,826

Notes to Financial Statements

Note 6 Fair Value Measurements (Continued)

Following is a description of the valuation methodology used for each asset measured at fair value on a recurring basis:

- Money market funds are measured at cost, which approximates fair value.
- U.S government obligations, mortgage-backed securities, short-term bonds, corporate debt securities, and fixed income securities are valued using quotes from pricing vendors based on recent trading activity and other observable market data.
- Fixed income and equity mutual funds, U.S. Treasury bonds and notes, common and preferred stocks, and real estate investment trusts are valued at quoted market prices.
- Pledges receivable are valued at the present value of estimated future cash flows.
- Beneficial interest in assets held in trusts are recorded net of a discount based upon the applicable Internal Revenue Code Section 7520 rate (1.0% as of August 31, 2012) over the anticipated life expectancies of the donors. Beneficial interest in funds maintained by the Greater Milwaukee Foundation are valued based on the market value of the underlying assets, consisting mainly of equity and fixed income securities which are valued based on quoted market prices.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Art Museum believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Notes to Financial Statements

Note 7 Property and Equipment

Property and equipment consisted of the following at August 31:

	2012	2011
Building	\$ 95,352,427	\$ 95,352,427
Building improvements	215,747	215,747
Land improvements	11,490,898	11,490,898
Furniture and equipment	5,183,850	4,832,761
Leasehold improvements	5,840,500	5,145,826
Construction in process	236,956	149,697
Total property and equipment	118,320,378	117,187,356
Less - Accumulated depreciation	36,611,730	33,694,171
Property and equipment - Net	\$ 81,708,648	\$ 83,493,185

Note 8 Line of Credit

The Art Museum has a bank revolving credit note with an available credit balance of \$1,500,000 as of August 31, 2012 and 2011, respectively. The revolving credit note bears interest at the London Interbank Offered Rate (LIBOR) plus 200 basis points and is collateralized by certain contributions receivable and investments. The debt agreement contains covenants that restrict the Art Museum with regard to additional debt, disposition of assets, and use of endowment funds and requires the maintenance of certain financial and reporting covenants. Management believes the Art Museum is in compliance with all financial covenants as of August 31, 2012 and 2011. The bank revolving credit note expires April 30, 2013. There were no borrowings under the line of credit at August 31, 2012 and 2011.

Notes to Financial Statements

Note 9 Board-Designated Net Assets

Certain unrestricted net assets are designated for specific purposes, designated by the board of trustees as board designated endowments or restricted by various internal operating and administrative arrangements of the Art Museum. A summary of board designated net assets is as follows at August 31:

	2012	2011
Board-designated endowment	\$ 820,992	\$ 772,642
Deaccessioning fund	205,711	318,455
Board-designated reserve	1,405,446	1,161,174
Unemployment compensation reserve	56,132	56,078
Total board designated net assets	\$ 2,488,281	\$ 2,308,349

The deaccessioning fund consists of amounts resulting from the sale of art from the collection, which are to be spent on acquisition of artwork.

Note 10 Temporarily Restricted Net Assets

Donor restrictions of temporarily restricted net assets at August 31 are summarized as follows:

		2012	2011
Facility expansion project	\$	1,301,465	\$ 1,298,541
Acquisition of art	•	10,438,574	11,023,579
Exhibitions		2,024,687	2,097,718
Education		2,144,874	3,122,830
Collection - Care and maintenance		1,337,149	1,218,645
Auxiliary activities		425,894	331,765
Time-restricted		33,966	13,227
Program services		62,500	60,000
Operations		2,376,638	2,151,674
Total temporarily restricted net assets	\$	20,145,747	\$ 21,317,979

Notes to Financial Statements

Note 10 Temporarily Restricted Net Assets (Continued)

Net assets were released from restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors as follows:

	2012	2011
Temporarily restricted net assets released for		
operations:		
Education	\$ 1,924,548	\$ 811,531
Audience, communication, and member		
development	293,987	305,231
Presentation and curatorial	1,524,290	1,997,639
General, administrative, and development	1,521,434	1,771,833
Transfer to (from) permanently restricted net		
assets to meet donor designation requirements	346,485	12,308
Building services	173,424	195,724
Total temporarily restricted net assets released		
for operations	5,784,168	5,094,266
Investment return appropriated for operations	990,911	624,526
Acquisitions of art for collection	1,435,284	4,870,103
Total temporarily restricted net assets released		
from restrictions	\$ 8,210,363	\$ 10,588,895

Note 11 Endowments

The Art Museum's endowments consist of various funds established to benefit the Art Museum for a variety of purposes. The Art Museum's endowments include both donor-restricted endowments and funds designated by the board to function as an endowment. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Notes to Financial Statements

Note 11 Endowments (Continued)

Donor-Restricted Endowments

The Art Museum has received various endowment gifts for which the donors have stipulated that the gift amount be invested and maintained permanently to generate annual income that benefits the Art Museum for a variety of purposes.

The Board of Directors of the Art Museum has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA), as adopted by the Wisconsin state legislature, as requiring the Art Museum to preserve the fair value of the donor's original gift, as of the date of the gift, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Art Museum classifies as permanently restricted net assets (a) the original value of the donor's gifts to the permanent endowment, (b) the original value of a donor's subsequent gifts to the permanent restricted endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Art Museum in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Art Museum considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (a) the duration and preservation of the various funds, (b) the purposes of the donor-restricted endowment funds, (c) general economic conditions, (d) the possible effect of inflation and deflation, (e) the expected total return from income and the appreciation of investments, (f) other resources of the Art Museum, and (g) the Art Museum's investment policies.

Notes to Financial Statements

Note 11 Endowments (Continued)

Board-Designated Endowment

The Board of Directors has set aside certain unrestricted net assets for endowment purposes. Since these amounts are not restricted by the donor but are restricted only by Board policy, the amounts have been classified as unrestricted net assets. The Board's intent is that the board-designated endowment will always be equal to the unrestricted net assets of the Endowment Fund. The Board may designate additional amounts from time to time to be added to the endowment fund. The annual distribution policy the board has set will allow distributions made available to operations up to 5% of the average market value of the board-designated net assets over a three-year period.

Investment Return Objectives, Risk Parameters, and Strategies

The Art Museum has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to preserve the fair value of the endowment assets. Under the Art Museum's investment policy, as approved by the Board of Directors, the endowment assets are invested in a manner to protect principal, grow the aggregate portfolio value in excess of the rate of inflation and achieve an effective annual rate of return that is equal to or greater than the designated benchmarks for the various types of investment vehicles, and ensure that any risk assumed is commensurate with the given investment vehicle and the Art Museum's objectives.

To achieve its investment goals, the Art Museum targets an asset allocation that will achieve a balanced return of current income and long-term growth of principal while exercising risk control. The Art Museum's asset allocations include a blend of equity and debt securities and cash equivalents.

Notes to Financial Statements

Note 11 Endowments (Continued)

Endowment net assets consisted of the following at August 31:

		2012								
			T	emporarily	Р	ermanently				
	Unrestricted		Restricted		Restricted			Total		
Donor-designated endowment funds Board-designated endowment funds	\$	- 820,992	\$	9,166,609	\$	22,346,838	\$	31,513,447 820,992		
		// -						<u> </u>		
Total	\$	820,992	\$	9,166,609	\$	22,346,838	\$	32,334,439		

		2011								
			Т	emporarily	Р	ermanently				
	Un	Unrestricted		Restricted		Restricted		Total		
								<u> </u>		
Donor-designated										
endowment funds	\$	(2,573)	\$	7,909,064	\$	21,589,769	\$	29,496,260		
Board-designated										
endowment funds		772,642		-		-		772,642		
Total	\$	770,069	\$	7,909,064	\$	21,589,769	\$	30,268,902		

Funds With Short Falls

From time to time, the fair value of assets associated with the individual donor-restricted endowment funds may fall below the historical dollar value of the fund. In accordance with GAAP, a short fall of \$2,573 was reported in unrestricted net assets as of August 31, 2011. This short fall was the result of unfavorable market fluctuations, which had reduced the assets of the donor-restricted endowment funds below the level required by the donor.

Notes to Financial Statements

Note 11 Endowments (Continued)

Changes in the endowment net assets were as follows:

			Temporarily	Permanently	
	Uı	nrestricted	Restricted	Restricted	Total
Endowment net assets at					
September 1, 2010	\$	228,441	\$ 6,333,397	\$ 21,179,291	\$ 27,741,129
Contributions		63,938	205,031	379,000	647,969
Investment return:					
Interest and dividends		68,763	533,784	-	602,547
Net appreciation (depreciation)		467,137	2,416,758	(24,423)	2,859,472
Total investment return		535,900	2,950,542	(24,423)	3,462,019
Appropriation for expenditures		(214,618)	(624,526)	-	(839,144)
Designated transfers		156,408	(955,380)	55,901	(743,071)
Endowment net assets at August					
31, 2011		770,069	7,909,064	21,589,769	30,268,902
Contributions		-	8,952	423,924	432,876
Investment return:					
Interest and dividends		13,823	604,981	2,120	620,924
Net appreciation (depreciation)		59,189	2,322,801	(15,460)	2,366,530
T . I		70.010	0.007.700	(10.010)	0.007.151
Total investment return		73,012	2,927,782	(13,340)	2,987,454
Appropriation for expenditures		(22,089)	(990,911)	-	(1,013,000)
Designated transfers			(688,279)	346,485	(341,794)
Endowment net assets at					
August 31, 2012	\$	820 002	\$ 9,166,609	\$ 22,346,838	\$ 32,334,439
7.taga3t 01, 2012	φ	820,992	ψ 7,100,009	ψ ∠∠,∪ 1 0,030	ψ JZ,JJ4,4J9

Notes to Financial Statements

Note 12 Employee Benefit Plans

The Art Museum maintains a tax deferred annuity plan qualified under Section 403(b) of the Internal Revenue Code. The plan covers all Art Museum employees on the first day of the month following their date of hire. The Art Museum matches employee contributions of 1% to 7% of gross salaries for qualified employees who have completed a minimum of one year of continuous employment of 1,000 hours or more. From January 1, 2011 to December 31, 2011, the maximum match was 4%. From January 1, 2012 to August 31, 2012, the maximum match was 3%. Employees may make contributions to the plan up to the maximum amount allowed by the Code. The Art Museum's expenses related to this plan were \$101,556 and \$77,396 for the years ended August 31, 2012 and 2011, respectively.

The Art Museum also contributes to a pension plan for eligible security staff as specified by an agreement between the Art Museum and District #10 International Association of Machinists and Aerospace Workers, the labor union representing the security staff. The security staff represents approximately 16% of Art Museum employees. The current agreement is in effect until August 31, 2014. Expenses related to this plan for contributions on behalf of eligible union employees were \$39,698 and \$35,155 for the years ended August 31, 2012 and 2011, respectively.

Note 13 Concentrations

The Art Museum maintains depository relationships with area financial institutions, including banks, which are Federal Deposit Insurance Corporation (FDIC) insured institutions. On November 9, 2010, the FDIC issued a final rule implementing section 343 of the Dodd-Frank Wall Street Reform and Consumer Protection Act that provides for unlimited coverage of non-interest-bearing transaction accounts through December 31, 2012. In addition, the Art Museum maintains cash in interest-bearing accounts at these institutions, which are insured by the FDIC up to \$250,000. At times, deposits may exceed FDIC insurance limits. The Art Museum has not experienced any losses with these accounts. Management believes the Art Museum is not exposed to any significant credit risk on cash.

At August 31, 2012, pledges from one donor totaled 31% of total pledges receivable. At August 31, 2012, receivables from two customers totaled 36% of accounts receivable.

Notes to Financial Statements

Note 14 Commitment

The Art Museum has a letter of credit agreement with an area bank in the amount of \$92,466. The letter of credit agreement is secured by certain assets of the Art Museum and expires in December 2016. The letter of credit agreement is required by the State of Wisconsin since the Museum is self-funded in regard to unemployment insurance.

Note 15 Leases

The Art Museum leases space and office equipment under operating leases which expire in June 2017. Monthly lease payments range from \$570 to \$1,339. Rent expense for the years ended August 31, 2012 and 2011 totaled \$47,628 and \$33,327, respectively.

Future minimum payments under noncancelable operating leases with initial or remaining terms in excess of one year consisted of the following:

2013	\$ 17,212
2014	16,072
2015	16,072
2016	16,072
2017	16,072
	_
Total	\$ 81,500

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Supplementary Information

Schedule of Endowment Funds (Continued)

August 31, 2012 and 2011

		2012		2011
onor-restricted endowments:				
Albert Tooman Acquisition Fund	\$	308,321	\$	457,69
Boyd Fund	·	100,607	·	95,36
Bradley Conservation/Maintenance Fund		1,389,588		1,319,61
Bradley Foundation Fund		4,342,066		4,115,64
Catherine Jean Quirk Fund		88,362		83,75
CAS/Dimoff Fund		93,965		85,03
Constance P. Godfrey Acquisition Fund		1,444,733		1,307,42
Croasdaile Acquisition Fund		1,430,218		1,294,29
Doerfler Fund		90,088		81,52
Dunham Fund		208,743		•
Endowment for Conservation		37,207		35,26
Endowment for Education		565,270		536,44
Erich C. Stern Fund		68,615		85,65
Esther S. Weber Memorial Education Fund		41,009		38,87
Expansion Operating Endowment		680,548		691,21
Florence Eiseman Foundation Fund		43,892		41,60
Frederick Lavton Lecture Series Fund		214,051		202,89
Friends of Art Exhibition Fund		1,338,272		1,267,88
General Operating Endowment		6,644,368		6,273,09
Grootemaat Fund		51,056		48,39
Hambling Endowment		429,870		375,00
Herzfeld Curator of Photgraphy Fund		210,129		-,
James H. Brachman Fund		70,014		66,36
Jill and Jack Pelisek Fund		67,996		61,53
Joan Marcus Memorial Fund		64,380		61,02
John Porter Retzer and Florence Horn Retzer Competition Fund		270,728		256,61
Katherine Smith Gift Annuity		5,002		4,98
LaBahn Fund		1,419,264		1,345,25
Laskin Fund		1,127,226		1,020,09
Miller Lewensohn Gift Annuity		8,952		, , ,
NEA Challenge Endowment-Match		1,396,673		1,326,24
Orth Fund		150,195		137,45
Patti Baker Education Endowment Fund		1,247,164		1,182,12
Pellegrin Family Endowment for Education		312,393		296,10
Pieper Challenge Grant Matching Fund		2,499,628		2,332,40
Rene von Schleinitz Memorial Fund		225,978		204,50
Richard & Ethel Herzfeld Photography Exhibition Fund		482,770		457,59
Schuchardt Fund		23,474		28,67
Suzanne and Richard Pieper Family Fund		1,249,815		1,166,20
Virginia Booth Vogel Acquisition Fund		1,070,817		1,112,42
otal donor-restricted endowments		31,513,447		29,496,26

Schedule of Endowment Funds (Continued)

August 31, 2012 and 2011

Board-designated endowments:		
Ruth K. Abrams Fund	60.760	50 647
	60,769	59,647
Board Designated Fund	476,229	438,980
Karen Johnson Boyd Fund	183,129	173,580
Gift Annuity Reserve	100,865	100,435
Total board-designated endowments	820,992	772,642
Total endowment funds	\$ 32,334,439 \$	30,268,902

Endowment assets consisted of the following at August 31:

	2012	2011
Investments	\$ 31,893,851	\$ 29,800,900
Beneficial interest in assets held in trust	440,588	463,762
Other	-	4,240
Total endowment funds	\$ 32,334,439	\$ 30,268,902